



COMPARISON TESTS WITH COMPETITOR'S VEHICLES

Hustopecce, 12.-13 October 2006



Introduction

Comparison tests took place during Sales meeting with 32 Daily Sales representatives of Dealer's net who were involved

The following vehicles were tested:

	GVW	Engine	Cargo space
Daily	3,5t	176k	15m3
Sprinter	3,5t	156k	14m3
Crafter	3,5t	109k	11m3
Jumper	3t	100k	8m3
Ducato	3t	101k	8m3
Master	3,5t	115k	10,8m3
Movano	3,3t	109k	10,8m3
Transit	3,3t	100k	8,6m3

Important notes:

All vehicles loaded with 400 kg of sand to simulate realistic driving conditions.

All vehicles were driven on the same road circuit.

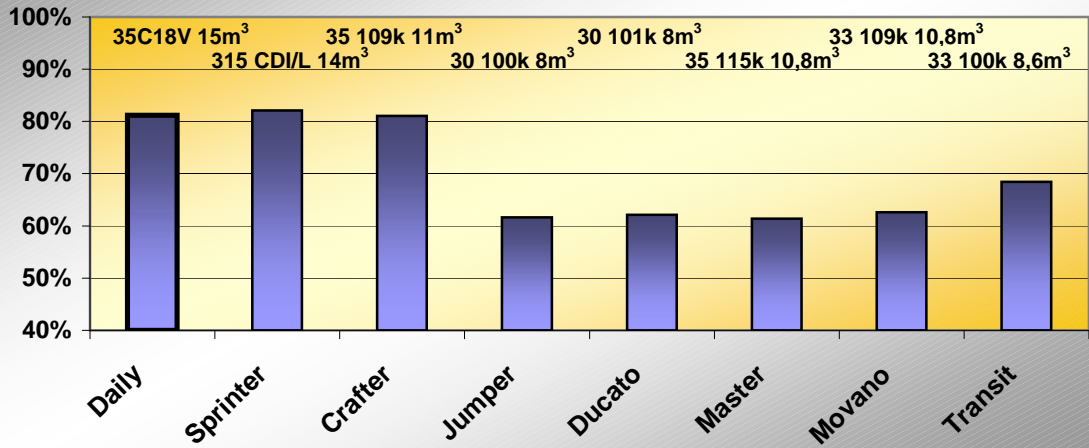
In total, 32 sales representatives provided their opinion.

Evaluation criterias were assessed in 8 groups per 4 people except DRIVES.

Drives were evaluated by 22 sales representatives individually.

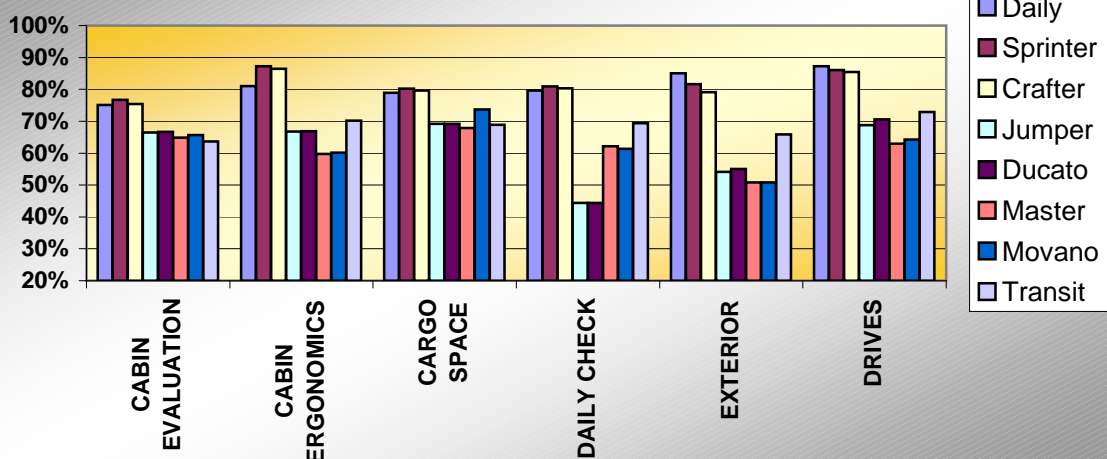
COMPARISON TESTS WITH COMPETITORS I.

October 2006



COMPARISON TESTS WITH COMPETITORS II.

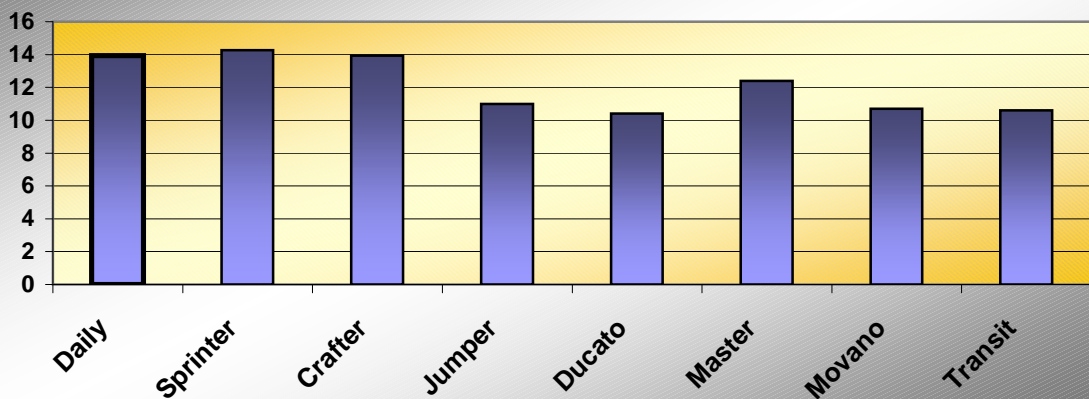
October 2006



CONSUMPTION (l/100 km)

October 2006

Driven ~ 200 km
Loaded with 400 kg per
vehicle



HUSTOPECE 12.- 13. October 2006

COMPARISON TESTS

	Daily	Sprinter	Crafter	Jumper	Ducato	Master	Movano	Transit
CABIN EVALUATION	75%	77%	75%	67%	67%	65%	66%	64%
CABIN ERGONOMICS	81%	87%	86%	67%	67%	60%	60%	70%
CARGO SPACE	79%	80%	80%	69%	69%	68%	74%	69%
DAILY CHECK	80%	81%	80%	44%	44%	62%	61%	69%
EXTERIOR	85%	82%	79%	54%	55%	51%	51%	66%
DRIVES	87%	86%	85%	69%	71%	63%	64%	73%
TOTAL EVALUATION	81%	82%	81%	62%	62%	61%	63%	68%

FUEL CONSUMPTION

	Daily	Sprinter	Crafter	Jumper	Ducato	Master	Movano	Transit
Ø CONSUMPTION (l/100 km)	13,9	14,3	13,9	11,0	10,4	12,4	10,7	10,6

Note:

% expresses average level of satisfaction with particular factor given by evaluators

CABIN EVALUATION

1.

Entrance and exit:

- height and position of steps
- step size
- access to seat
- door opening and closing from outside
- from driver's place
- lateral motion in cabin
- antenna position

	Daily	Sprinter	Crafter	Jumper	Ducato	Master	Movano	Transit
height and position of steps	71%	83%	83%	73%	73%	70%	70%	78%
step size	78%	78%	78%	65%	65%	68%	73%	78%
access to seat	74%	80%	75%	65%	65%	73%	70%	60%
door opening and closing from outside	73%	80%	80%	70%	73%	63%	67%	60%
from driver's place	80%	78%	73%	68%	65%	68%	68%	65%
lateral motion in cabin	83%	78%	78%	73%	73%	63%	63%	63%
antenna position	75%	73%	75%	68%	68%	58%	58%	43%
	87%	73%	73%	58%	60%	60%	60%	58%

SUBTOTAL	78%	78%	77%	67%	68%	65%	66%	63%
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Outward visibility:

- forward
- side view
- size of back mirrors
- back mirrors position
- back visibility
- wide angle rear view mirror

	Daily	Sprinter	Crafter	Jumper	Ducato	Master	Movano	Transit
forward	73%	83%	83%	73%	73%	70%	70%	78%
side view	78%	78%	78%	65%	65%	68%	73%	78%
size of back mirrors	75%	80%	75%	65%	65%	73%	70%	60%
back mirrors position	55%	60%	60%	53%	55%	48%	50%	45%
back visibility	78%	78%	73%	68%	65%	68%	68%	65%
wide angle rear view mirror	83%	78%	78%	73%	73%	63%	63%	63%

SUBTOTAL	74%	76%	74%	66%	66%	65%	65%	65%
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TOTAL	76%	77%	75%	67%	67%	65%	66%	64%
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CABIN ERGONOMICS

2.

dashboard device position
 device readability
 switch control and accessibility
 dashboard design
 shop treatment
 quality of used plastics

	Daily	Sprinter	Crafter	Jumper	Ducato	Master	Movano	Transit
85%	90%	88%	73%	73%	60%	60%	75%	
84%	85%	85%	80%	80%	65%	65%	73%	
83%	80%	85%	73%	73%	60%	60%	73%	
90%	93%	90%	65%	65%	40%	43%	78%	
76%	85%	82%	65%	65%	50%	50%	70%	
63%	88%	84%	60%	60%	55%	53%	60%	

comfort of passanger seats
 comfort of driver seat adjustment

68%	85%	85%	65%	63%	58%	60%	65%
75%	84%	86%	65%	68%	63%	63%	65%

position of gear lever
 shifting of gear lever
 position of handbrake
 pedals positioning

88%	88%	88%	75%	75%	75%	78%	85%
80%	90%	90%	68%	70%	75%	78%	83%
83%	80%	80%	38%	38%	63%	63%	83%
88%	83%	83%	63%	63%	68%	68%	58%

cabin space
 final feeling in cabin
 quantity of storage space
 their size and utility
 and availability

93%	93%	93%	63%	63%	63%	63%	50%
85%	88%	88%	60%	60%	50%	53%	60%
78%	83%	80%	75%	78%	58%	55%	75%
78%	88%	85%	78%	75%	58%	58%	70%
85%	88%	83%	73%	73%	58%	58%	73%

TOTAL	81%	86%	85%	67%	67%	60%	60%	70%
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CARGO SPACE

3.

Back doors:

- easiness of back door opening
- door size
- angle of opening
- door catch
- height of cargo edge
- easiness of getting in/ out

	Daily	Sprinter	Crafter	Jumper	Ducato	Master	Movano	Transit
	85%	88%	88%	60%	60%	58%	68%	68%
	87%	83%	83%	60%	63%	73%	83%	70%
	98%	78%	75%	48%	48%	60%	68%	65%
	79%	73%	73%	53%	50%	55%	63%	65%
	55%	55%	58%	83%	83%	78%	80%	65%
	63%	55%	55%	80%	80%	80%	80%	65%

Side door:

- easiness of side door opening
- door catch
- door size
- height of cargo edge
- easiness of getting in/ out

	79%	88%	90%	75%	73%	68%	75%	73%
	85%	88%	83%	80%	80%	55%	63%	73%
	86%	90%	93%	63%	65%	65%	68%	73%
	73%	85%	80%	85%	85%	83%	85%	73%
	77%	88%	80%	73%	73%	75%	80%	58%

Cargo space:

- size of interior space
- width between wheel arches

	94%	85%	88%	65%	65%	68%	70%	68%
	72%	90%	90%	78%	78%	68%	78%	83%

TOTAL

	79%	80%	79%	69%	69%	68%	74%	69%
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model "C"

DAILY CHECK

4.

access to control places
 access to oil gauge
 easiness of oil filling
 easiness of washer fluid filling
 easiness of front bulbs change
 easiness of back bulbs change
 access to fuse box

	Daily	Sprinter	Crafter	Jumper	Ducato	Master	Movano	Transit
	90%	77%	80%	63%	63%	70%	67%	63%
	94%	85%	85%	45%	45%	35%	35%	65%
	93%	80%	85%	40%	40%	35%	33%	80%
	80%	95%	93%	40%	40%	85%	85%	78%
	66%	88%	80%	23%	23%	73%	75%	60%
	60%	55%	53%	43%	43%	60%	63%	68%
	79%	88%	88%	58%	58%	78%	73%	73%

SUBTOTAL	80%	81%	80%	44%	44%	62%	61%	69%
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EXTERIOR

external design
 external vehicle protection
 access to windscreen by washing

	81%	90%	85%	53%	55%	53%	55%	80%
	90%	78%	75%	63%	60%	55%	55%	45%
	85%	78%	78%	48%	50%	45%	43%	73%

SUBTOTAL	85%	82%	79%	54%	55%	51%	51%	66%
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TOTAL	83%	81%	80%	49%	50%	56%	56%	68%
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DRIVING TEST

5.

SHIFTING

SHIFTING ACCURACY
POWER NEEDED
SHIFITNG OF REVERSE GEAR
GEAR LEVER AVAILABILITY

	Daily	Sprinter	Crafter	Jumper	Ducato	Master	Movano	Transit
SHIFTING ACCURACY	81%	87%	86%	64%	66%	61%	61%	77%
POWER NEEDED	85%	87%	86%	69%	71%	64%	63%	79%
SHIFITNG OF REVERSE GEAR	81%	84%	83%	67%	71%	64%	61%	79%
GEAR LEVER AVAILABILITY	91%	89%	90%	76%	80%	74%	73%	81%

WHEEL

WHEEL AVERAGE
WHEEL THICKNESS
Nb OF WHEEL TURNS

WHEEL AVERAGE	89%	84%	83%	69%	67%	64%	64%	73%
WHEEL THICKNESS	89%	83%	79%	67%	70%	66%	69%	74%
Nb OF WHEEL TURNS	89%	77%	81%	69%	71%	67%	64%	71%

DASHBOARD DEVICES

READABILITY AND CLARITY
VISIBILITY

READABILITY AND CLARITY	89%	90%	89%	70%	71%	64%	64%	74%
VISIBILITY	87%	84%	83%	66%	67%	61%	61%	71%

DRIVE FEELING

NOISE LEVEL
ALL-ROUND VIEW
DRIVE FEELING
VEHICLE BEHAVIOUR

NOISE LEVEL	85%	90%	91%	71%	71%	49%	54%	76%
ALL-ROUND VIEW	91%	84%	86%	66%	67%	64%	64%	76%
DRIVE FEELING	88%	89%	81%	63%	66%	54%	61%	69%
VEHICLE BEHAVIOUR	89%	89%	89%	73%	74%	60%	63%	71%

BREAKING

PEDAL RIGIDITY
EFFECTIVNESS

PEDAL RIGIDITY	91%	86%	87%	70%	70%	66%	70%	64%
EFFECTIVNESS	93%	89%	89%	73%	74%	64%	70%	57%

TOTAL	88%	86%	85%	69%	71%	63%	64%	73%
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